

**GROW FASTER IN THE DIGITAL AGE** 





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### **ABOUT US**

Tatbiqaty is a Local Retail and Digital Marketing Consultancy that provides Digital Marketing Strategy, Customer Centricity and Digital Media Buying Services for consumer businesses.

At Tatbiqaty, we are on a mission to make E-Commerce and Digital Marketing seamless and hassle-free for businesses.

We understand the challenges that come with managing an online presence, which is why we offer a comprehensive suite of services designed to alleviate those burdens.





# **TATBIQATY**

#### **PROGRESSIVE LEARNING**

Keeping pace with modern technologies that enhance work processes.

#### LOCAL

Local team with a deep understanding of the local market preferences and regulations.

### **TRUST**

Through building strong connections with transparent communication & consistent delivery of results.





# **OUR SERVICES**

01	DIGITAL MARKETING STRATEGY & AUDIT	02	CUSTOMER-CENTRICITY
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### 1 | ELEVATE YOUR BRAND WITH A WINNING DIGITAL MARKETING STRATEGY & AUDIT

Our Digital Marketing Strategy & Audit services ensure your brand's digital presence is strategic, data-driven, and aligned with your business objectives. With our expertise we:

#### **Strategic Market Research:**

Conduct thorough market research to understand your industry landscape, competitors, and target audience, creating a customized digital marketing strategy that drives measurable results.

#### **Digital Marketing Audit:**

Perform an in-depth audit of your current digital marketing efforts, identifying strengths, uncovering areas for improvement, and providing actionable recommendations to optimize your digital marketing performance and ROI.



### 2 | CUSTOMER-CENTRICITY: DRIVING PERSONALIZED EXCELLENCE

At Tatbiqaty, we blend cutting-edge AI & Machine Learning to put your customers at the heart of your business strategy. Our advanced approach ensures you deliver tailored, high-impact experiences that foster loyalty and boost profitability. Here's how:

1

Identifying Profitable Customers: Utilize artificial intelligence and machine learning to analyze customer data and identify the most profitable segments.

2

**Targeting Them:** Develop customized marketing strategies that effectively target profitable customers to increase engagement.

3

Retaining Them: Implement
Al-powered analytics to monitor and
enhance customer satisfaction by
meeting their evolving needs in
real-time.

4

Increasing and Developing Sales:

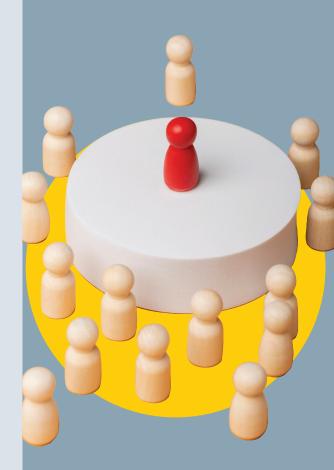
Use machine learning to predict customer trends and needs, enabling marketing decisions that boost sales and development.



### 3 | PREDICTING & SHORTENING OF THE CUSTOMER JOURNEY

we simplify and speed up your customer journey using AI and machine learning to create smoother, faster, and more personalized experiences.

- **Understanding Customer Needs:** All helps us analyze customer behaviors and preferences, allowing us to make smart product recommendations through cross-selling or up-selling.
- Smart Algorithms: Our advanced algorithms predict what your customers need, guiding them to the right products quickly and effortlessly.
- **Better Outcomes:** We craft strategies that not only enhance the customer experience but also speed up their decision-making process, leading to happier customers and better business results.





### **4 | SOCIAL MEDIA BUYING & MANAGEMENT**

Our **Social Media Buying & Management** service guarantees your brand thrives across platforms like Instagram, Snapchat, Tiktok, and more. Here's how we drive success:

#### **Strategic Ad Campaigns:**

We craft and execute highly targeted paid ads, turning your goals into impactful strategies that capture attention and inspire action.

#### **Creative Content Transformation:**

We take your content and transform it into visually stunning, scroll-stopping ads that truly connect with your audience.



#### **Optimized for ROI:**

Using data-driven insights, we analyze your goals, define precise audience segments, and smartly allocate your budget to deliver maximum returns.





### **5 | EMAIL MARKETING & AUTOMATED MARKETING**

Our Email Marketing & Automated Marketing Services streamline your campaigns for maximum impact. As following:

- **Craft Engaging Emails:** Develop compelling email content and designs that resonate with your audience, driving higher open rates and click-throughs.
- **Implement Automation:** Set up automated workflows to deliver targeted messages at the right time, nurturing leads and increasing conversion rates.
- Analyze and Optimize: Utilize analytics to track campaign performance, identifying areas for improvement and refining strategies for better results.





### 6 | SEARCH ENGINE OPTIMIZATION (SEO) & SEARCH ENGINE MARKETING (SEM)

Our SEO & SEM Services enhance your online presence and drive traffic. With our expertise, we:

#### **Leverage Paid Advertising:**

Utilize SEM techniques, including keyword optimization and ad campaign management, to target specific demographics and increase your online reach.

#### **Maximize Performance:**

Continuously monitor and adjust strategies using analytics to ensure optimal performance and ROI.



#### **Optimize Keyword Strategies:**

Conduct thorough keyword research and application to improve your website's visibility and attract your target audience.

#### **Boost Organic Traffic:**

Develop and implement customized SEO strategies based on industry trends to drive organic traffic and enhance your search engine rankings.



### 7 | CONTENT CREATION

Our content creation services ensure high-quality, engaging content that drives results by:

- **Targeted Creation:** Crafting content specifically designed for your audience to boost interaction and engagement.
- **AI-Enhanced Efficiency:** Using AI tools to streamline content creation, delivering relevant, market-ready content faster.
- **Quality Assurance:** Ensuring consistency and professionalism across all creative content, strengthening your brand reputation.
- **Performance Optimization:** Leveraging AI analytics to track and improve content performance, constantly refining strategies for better results.





### **8 | OUTSOURCING DIGITAL MARKETING FUNCTION**

Our digital marketing management service aims to seamlessly oversee and elevate your digital marketing department with the highest level of professionalism. We provide:

# Comprehensive Management

Managing every aspect from strategy development to implementation, delivering seamless and impactful marketing campaigns across all digital platforms.

#### **Specialized Expertise**

Collaborating with a team of highly experienced professionals in digital marketing disciplines including Search Engine Optimization (SEO), Pay-Per-Click (PPC) advertising, social media marketing, and content marketing.

#### **Cost Efficiency**

Minimizing expenses related to hiring and infrastructure while guaranteeing maximum returns on your digital marketing efforts.



### 9 | RETAIL PLATFORM MANAGEMENT

#### **MARKETPLACES:**

We help you join and thrive on platforms like **Amazon**, **Noon**, **Namshi**, **6thStreet**, **Styli**, **Centrepoint**, **Vogacloset**, **SIVVI**, and more.

#### **E-COMMERCE PLATFORMS:**

We create and manage your online store on top platforms such as **Zid, Salla, Shopify, and WooCommerce.** 





### 10 | RETAIL CONSULTANCY

- **Reducing Stock Shrinkage:** Strategies to minimize inventory losses and improve accountability.
- Developing an Effective Stock Management System: Enhancing inventory accuracy, reducing stockouts, minimizing excess inventory, and increasing overall inventory turnover.
- Establishing a Robust Merchandise Planning System: Aligning inventory with customer demand and improving forecasting.
- Optimizing Order Processing Across All Points of Sale: Streamlining workflows to ensure efficiency and accuracy in order management.
- Creating an Effective Loyalty Program: Building customer retention and enhancing lifetime value through targeted engagement.
- Implementing Omnichannel Strategies: Integrating online and offline channels to provide a seamless customer experience.
- Business Process Reengineering (BPR) and Process Optimization:
   Refining Store Operating Procedures (SOPs) for improved efficiency and effectiveness.





### **OUR EXPERIENCE**





















SEMBONIA



DOTS





### **OUR PARTNERS**































# **CONTACT US**



info@tatbiqaty.com



966 55 305 5738



Jamjoom Center Tower 1 – 5th Floor Palestine Street, Saudi Arabia – Jeddah

